

# Fortinet FortiPAM

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Thomas Hans

Senior Systems Engineer

**KBC Forum 2023**





# Agenda



## Privileged Access Management (PAM)



## FortiPAM Solution Overview



## Key Functions



## Feature Deeper Dive



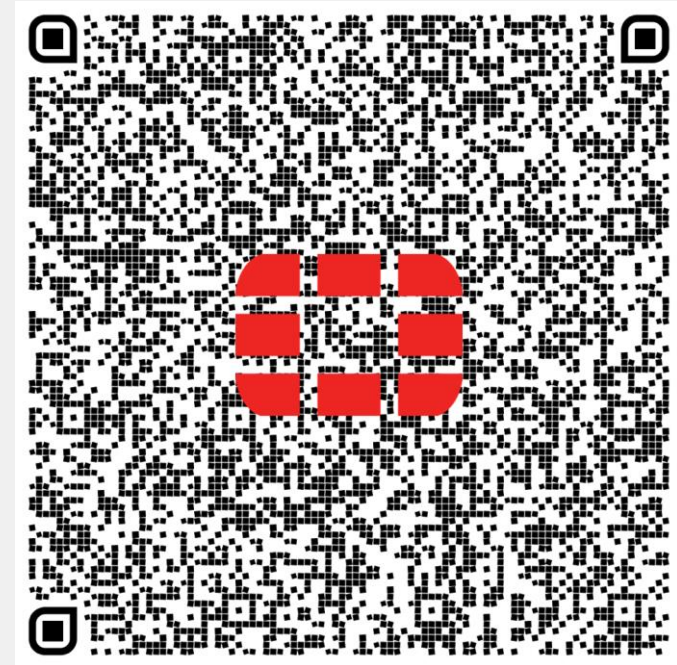
## Competitive Advantages



## Resources



# Vorstellung



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# Securing people, devices, and data everywhere.

*For over 20 years, Fortinet has been a driving force in the evolution of cybersecurity and the convergence of networking and security. Our security solutions are among the most deployed, most patented, and most validated in the industry.*

**FORTINET**

*Founded: October 2000*

*Founded by: Ken Xie and Michael Xie*

*Headquarters: Sunnyvale, CA*

*Fortinet IPO (FTNT): November 2009*

*Listed in both: NASDAQ 100 and S&P 500*

*Member of: 2022 Dow Jones Sustainability World and North America Indices*

*Security Investment Grade Rating: BBB+ Baa1*

Global Customer Base

**680,000+**

Customers

2022 Billings

**\$5.59B+**

(as of Dec 31, 2022)

Market Capitalization

**\$59.38B**

(as of June 30, 2023)

Broad, Integrated Portfolio of

**50+**

Enterprise Cybersecurity Products

Strong Analyst Validation

**41**

Enterprise Analyst Report Inclusions

Vertical Integration

**\$1B+**

Investment in ASIC Design & Development



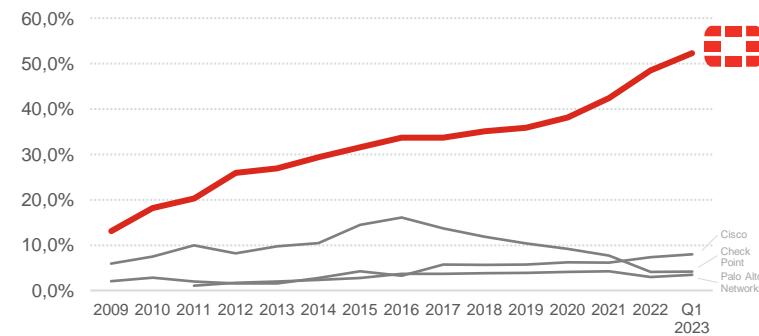
# Investing in Innovation for Our Customers

## Strong investment in our supply chain

~50%

of All Next-Gen Firewall Shipments & #1 in revenue market share

### Global Firewall Shipments



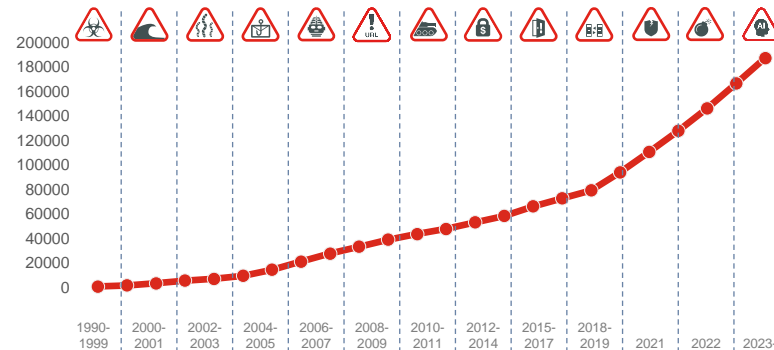
Source: IDC Quarterly Security Appliance Tracker 2023Q1 (based on shipments of Firewall + UTM appliances)

## Investment in scale of threat intelligence and AI/ML

100+B

global security events analyzed per day

### Advanced Threats – Global CVE

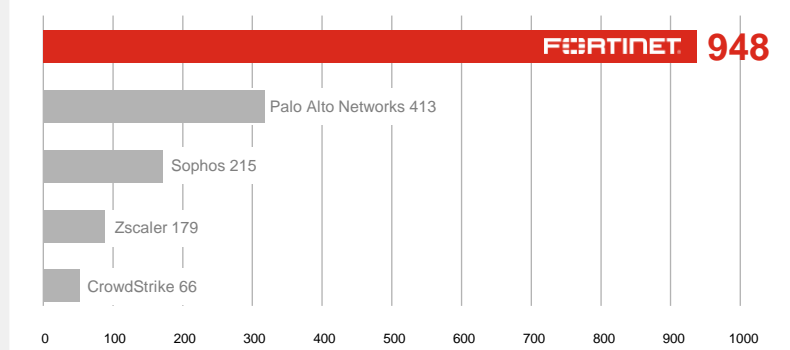


## Organic R&D investment across our portfolio

1,285

Global Industry Patents

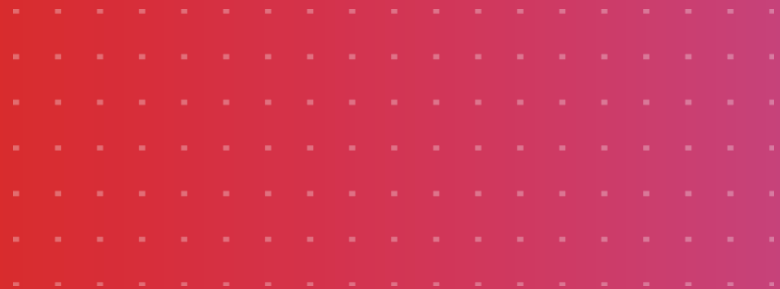
### U.S. Patents



Source: U.S. Patent Office, as of June 30, 2023



# Privileged Access Management (PAM)



# FortiPAM

## 2008 „Netzwerk Kidnapper“

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TOPTHEMEN:

APPLE KÜNSTLICHE INTELLIGENZ ASTRONOMIE WINDOWS ENERGIE E-I  
OPEN SOURCE PODCASTS

### "Netzwerk-Kidnapper" von San Francisco muss sich vor Gericht verantworten

Dem Netzwerkadministrator, der Router und Switches des städtischen Kommunikationsnetzes von San Francisco so manipuliert hatte, dass niemand außer ihm mehr darauf zugreifen konnte, drohen bei einer Verurteilung mehrere Jahre Haft.

Lesezeit: 2 Min. [In Pocket speichern](#)

29.12.2008 16:46 Uhr  
Von Peter-Michael Ziegler

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IT Wissen Mobiles Security Developer Entertainment Netzpolitik

TOPTHEMEN:

APPLE KÜNSTLICHE INTELLIGENZ ASTRONOMIE WINDOWS ENERGIE E  
OPEN SOURCE PODCASTS

### "Netzwerk-Kidnapper" von San Francisco schuldig gesprochen

Ein Netzwerkadministrator, der im Sommer 2008 weltweit für Schlagzeilen sorgte, weil er zentrale Komponenten des städtischen Kommunikationsnetzes so manipuliert hatte, dass außer ihm niemand mehr darauf zugreifen konnte, ist am Dienstag schuldig gesprochen worden. Die Jury sparte aber auch nicht mit Kritik an seinen Vorgesetzten.

Lesezeit: 3 Min. [In Pocket speichern](#)

28.04.2010 15:00 Uhr  
Von Peter-Michael Ziegler

171

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## San Francisco IT Admin Locks Up City Network

[f](#) [t](#) [in](#) [v](#) [e](#) [p](#)

By Robert McMillan

Computerworld | Jul 21, 2008 12:00 AM PST

This version of the story originally appeared in Computerworld's print edition. A network administrator late last week pleaded innocent to charges that he locked up a key city of San Francisco computer network and refused to disclose the passwords he set.

San Francisco District Attorney Kamala Harris' office charged that Terry Childs, 43, reset passwords to the switches and routers in the city's fiber WAN, rendering it inaccessible to administrators. He also "set up devices to gain unauthorized access to the system," it added.

Childs, a network administrator with the city's Department of Telecommunication Information Services (DTIS), was arrested July 13 and arraigned last Thursday in San Francisco Superior Court. He was ordered held on a \$5 million bond until a hearing slated by Judge Paul Alvarado for July 23. Childs faces seven years in prison.

[ Keep up on the latest thought leadership, insights, how-to, and analysis on IT through Computerworld's newsletters. ]



Terry Childs

Late last week, the city still lacked the passwords needed to regain control of the network's Cisco Systems Inc. equipment. But the backbone network was operating normally, said Ron Vinson, DTIS chief administrative officer.

The WAN connects computers in buildings throughout the city and carries about 60% of the municipal government's traffic.

Vinson said he couldn't predict when the problem would be fixed. "We feel very confident that we will have full access," he said.

Vinson said the city is working with Cisco to repair the problem. If the hardware has been tampered with, replacement costs could easily reach \$250,000, he added.

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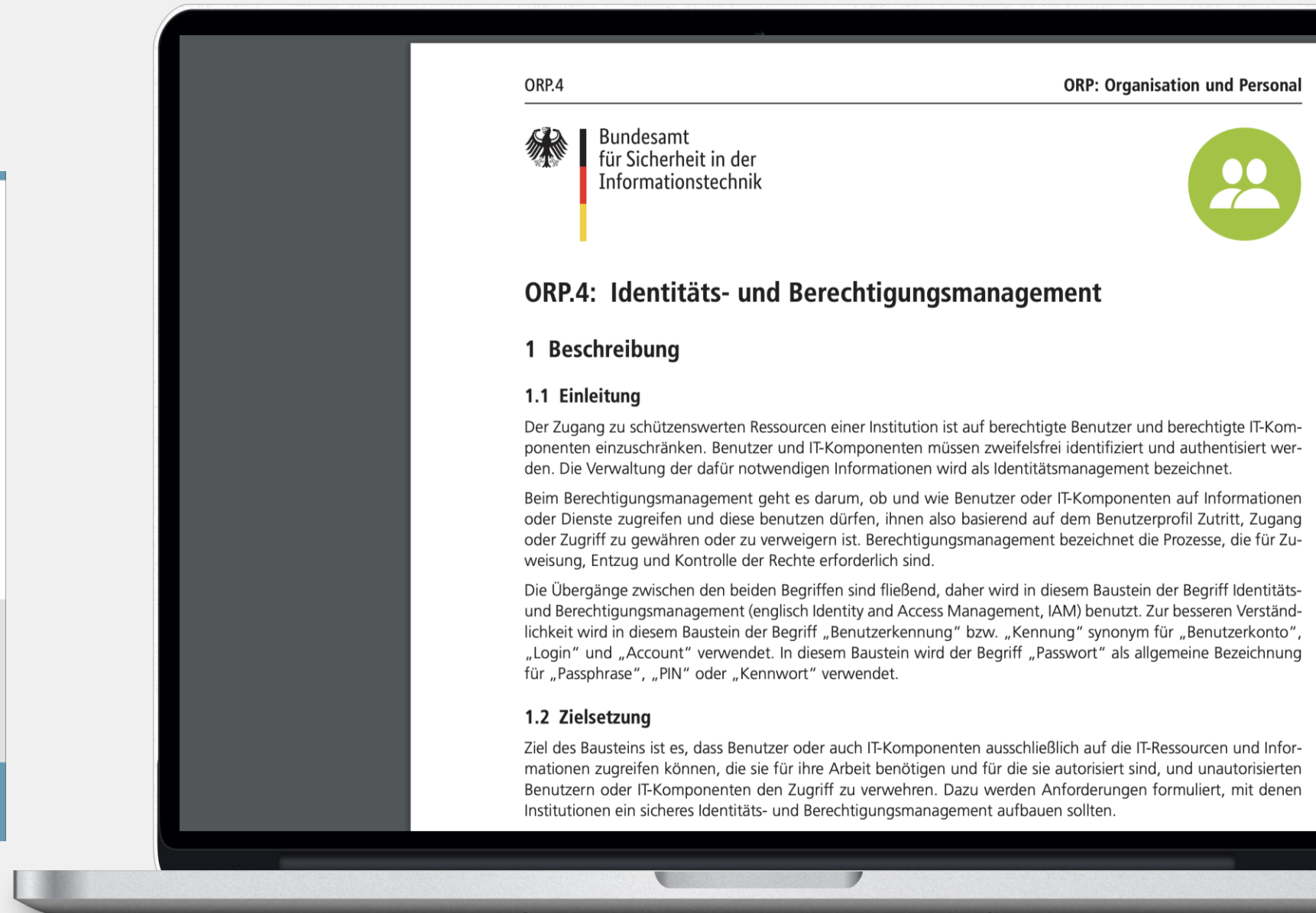
# FortiPAM

BSI IT Grundschutz

ORP.4 & OPS.1.1.2



[Quelle: BSI](#)







# Privileged Access

Privileged Access is access to privileged accounts by privileged users (e.g., IT Managers and System Administrators)



## Privileged Account

A **privileged account** is any account that exposes resources, information and operations beyond those of standard, non-privileged accounts. Privileged accounts can be associated with human identities or machine identities.



## Privileged User

A **privileged user** is any user currently having access to a privileged account.



## Risk Factor

Because of their access to elevated capabilities, privileged users and privileged accounts pose considerably **larger risks** than non-privileged accounts / non-privileged users.



# What is Privileged Access Management (PAM)?

- PAM is a cybersecurity strategy that helps protect organizations against cyberthreats by adding layers of protection to reduce the attack surface and mitigate risk of data breaches
- Involves people, processes, and technology
- Uses principle of least privilege
  - Limits the number of users that can access privileged accounts
  - users are assigned only the minimum level of access required to perform their job function
- Provides for vaulting of credentials
- Monitors, records, detects, and prevents unauthorized privileged access to critical resources
- Gives visibility into who is using privileged accounts and what they are doing
- BSI ORP.4 & OPS.1.1.2





# Areas of PAM Use Cases

Five Primary Use Case Areas



## Attack Mitigation

- Mitigate external attacks



## Threat Prevention

- **Prevent insider threat**
  - Many cyber attacks are perpetrated by users who had been given privileged access to an organization's IT system
  - Internal employee access



## Access Control

- **Control third-party access**
  - Organizations routinely outsource operations to external service providers
  - Majority of these have been victims of a security breach
  - Some major security breaches were attributed to an external service provider
  - Contractor Access



## Compliance

- Achieve compliance
- Obtain cybersecurity insurance



## Visibility

- Provide visibility and management of cloud systems and services

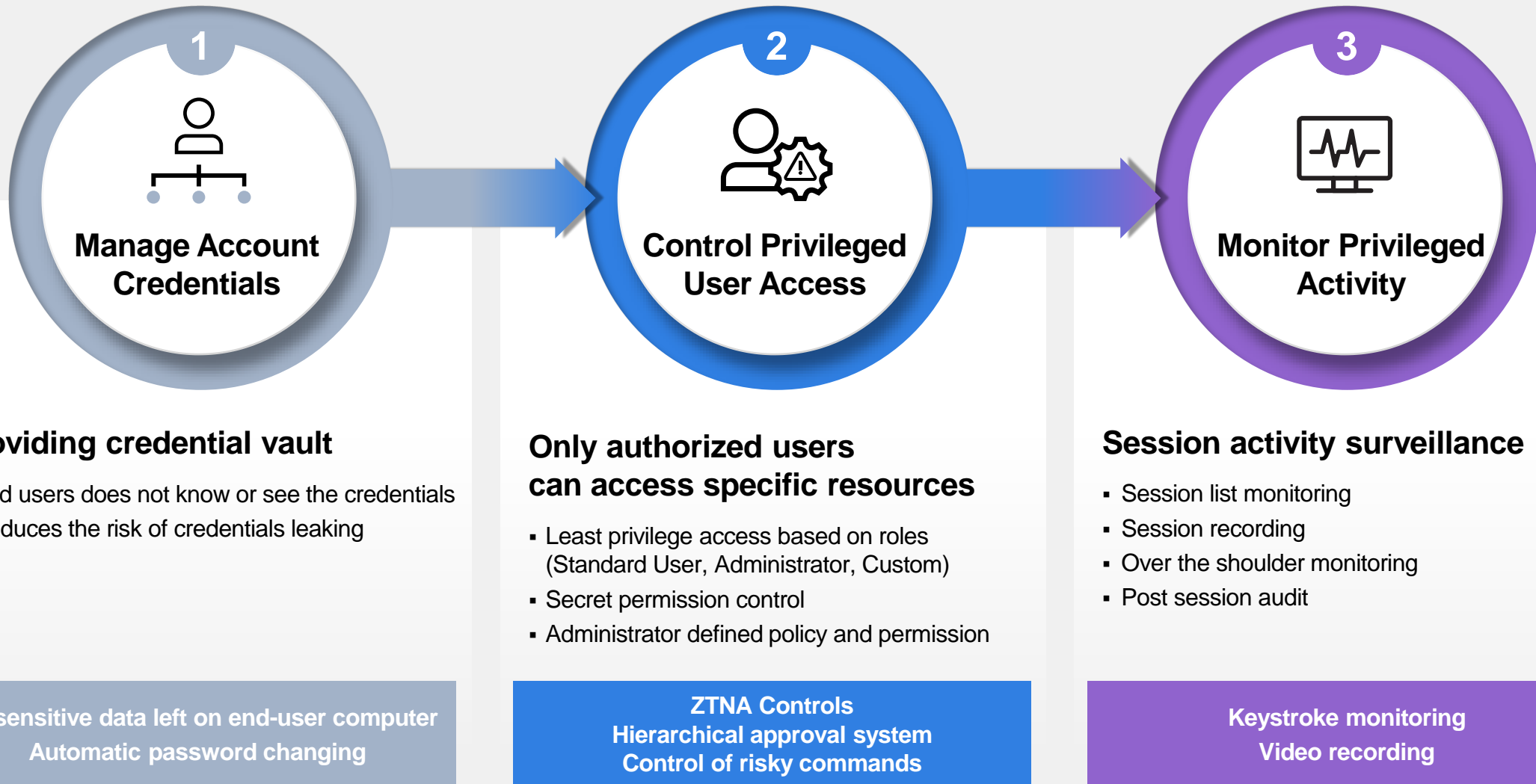
The background features a vibrant color gradient from red on the left to purple on the right. In the top-left corner, there are overlapping, semi-transparent geometric shapes resembling rounded rectangles. In the bottom-left corner, there is a grid of small white dots.

# FortiPAM

Solution Overview



# FortiPAM Key Functions





# FortiPAM Solution Components



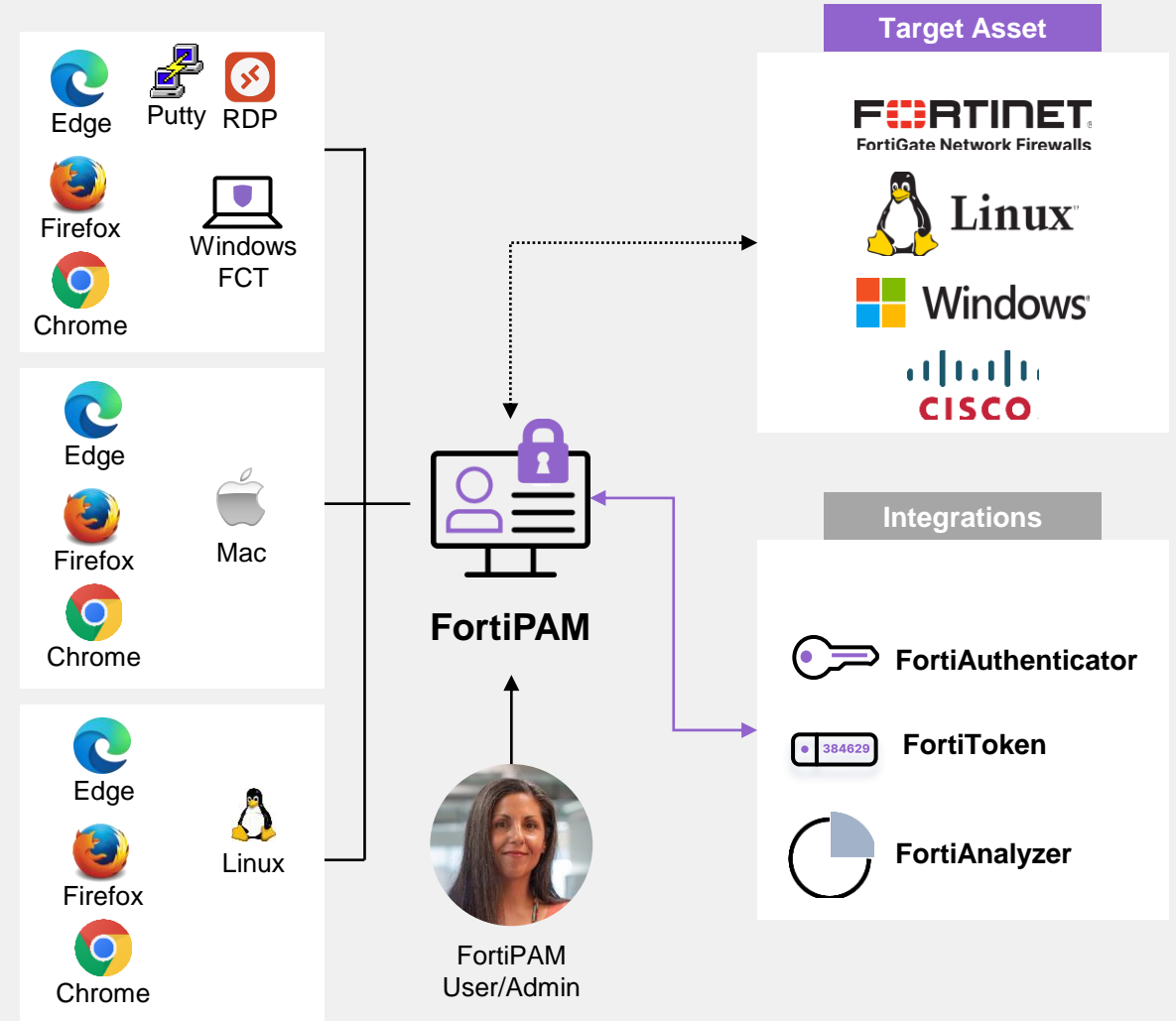
## FortiPAM server (mandatory)

- FortiOS/FortiProxy platform and framework
- GUI
- Backend application



## FortiClient / Web Extension(optional)

- FortiVRS – Video Recording Service
- FortiTCS – ZTNA Service
- Privileged Access Agent / Web browser Extension/Password filler (Chrome, Edge, Firefox)





# FortiPAM Key Functions



Hierarchical approval



Session Surveillance and Audit



Scheduled credential changing



Secret check-out/check-in



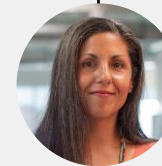
Approver Group



FortiPAM



External Auditor



FortiPAM User/Admin

Target Asset



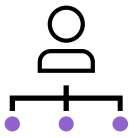




# FortiPAM

Concepts & Features





# FortiPAM User Management



## User Authentication Methods

- Local User
- Remote User: RADIUS Server
- Remote User: AD/LDAP Server
- Remote User: SAML IdP



## Strong Security

- MFA Methods:
  - Native - FTM OTP, Email/SMS OTP
  - FortiToken Cloud – multiple MFA methods, Adaptive Auth
  - FortiAuthenticator - multiple MFA methods, Adaptive Auth, FIDO



## Additional Native Security Measures

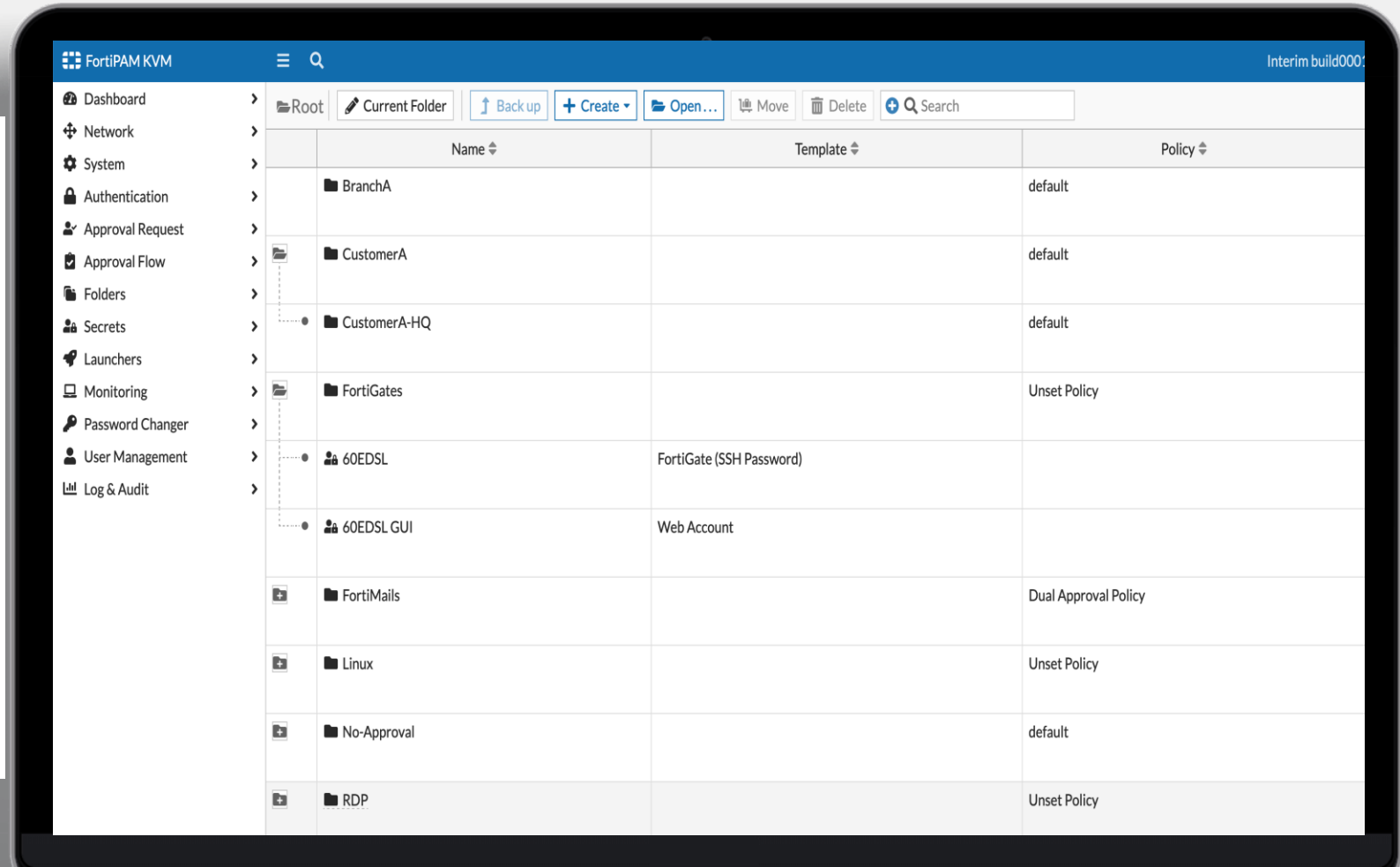
- Source IP Check
- Schedule to limit access
- ZTNA control (required FortiClient ZTNA agent)



# Folder Management

Hierarchical containers used to organize secrets

- Folders can be used to organize and manage the secrets
- Folders can organize secrets by:
  - customer
  - region
  - site
  - department
  - type of target (FortiGate, web server, Linux server, etc.)
  - whatever makes sense for the customer





# Folders

Permissions control who can access folders and secrets

## ✓ Inheriting Policy

- Inherit Policy - **Enabled**:  
Subfolder uses same policy of parent folder
- Inherit Policy - **Disabled**:  
Choose any pre-configured policy for the folder

## ✓ Permission

- User and Group level setting
- Can be inherited from higher level folder
- Can be configured explicitly
  - Folder Permission: view, add, edit, owner
  - Secret permission: list, view, edit, owner

Edit Secret Folder

[Edit Folder](#) [Refresh](#)

Name:

Parent Folder:

Inherit Policy: ☐

Secret Policy:

Inherit Permission: ☐

User Permission:

[+ Create](#) [Edit](#) [Delete](#)

ID	Users	Folder permission	Secret Permission
1	admin	Owner	Owner

Group Permission:

[+ Create](#) [Edit](#) [Delete](#)

ID	Groups	Folder permission	Secret Permission
No results			

Edit User Permission

Users:  [+](#) [×](#)

Folder Permission: ☒ None  
☐ View  
☐ Add Secret  
☐ Edit  
☒ Owner

Secret Permission: ☐ None  
☐ View  
☐ Add Secret  
☐ Edit  
☐ Owner

Edit User Permission

Users:  [+](#) [×](#)

Folder Permission:

Secret Permission: ☒ None  
☐ List  
☐ View  
☐ Edit  
☐ Owner



# Secret Policies

Policy allows you to pre-configure the settings for a secret

- Automatic Password Changing
- Automatic Password Verification
- Enable Session Recording
- Enable Proxy
- Tunnel Encryption
- Requires Checkout
- Requires Approval to Launch Secret
- Requires Approval to Launch Job
- Antivirus Scan
- RDP Security Level
- Block RDP Clipboard
- SSH Filter prevents certain commands from running on an SSH terminal

New Secret Policy

Name	<input type="text"/>
Automatic Password Changing ?	<input type="text" value="Not Set"/>
Automatic Password Verification ?	<input type="text" value="Not Set"/>
Enable Session Recording ?	<input type="text" value="Not Set"/>
Enable Proxy ?	<input type="text" value="Enable"/>
Tunnel Encryption ?	<input type="text" value="Disable"/>
Requires Checkout ?	<input type="text" value="Not Set"/>
Requires Approval to launch secret ?	<input type="text" value="Not Set"/>
Requires Approval to launch Automated Task ?	<input type="text" value="Not Set"/>
Block RDP Clipboard ?	<input type="text" value="Not Set"/>
SSH Filter ?	<input type="text" value="Not Set"/>
Antivirus Scan ?	<input type="text" value="Not Set"/>
RDP Security Level ?	<input type="text" value="Not Set"/>



# Secret Launchers

**A secret *launcher*** starts applications on end-user devices and automatically logs on target server using credentials stored in the FPAM secret.

## Supported Target Server Types

### SSH Servers

- Password mode
- Key mode

### RDP Servers

- Windows Servers and Workstations, Linux RDP
- AD Account, Windows local Account

### VNC Servers

- General VNC Server (Windows, Linux)
- Mac OS VNC Server

### Network Devices

- Cisco ISO: “User Mode” and “Enable Mode”
- FortiOS
- Custom (e.g., for Juniper)

### Web Apps

- AWS
- VSphere
- FortiOS Admin
- GUI
- etc.





# FPAM Native and Web-based Secret Launchers



## Default Native app launchers

- Putty
- WINSCP
- Remote Desktop
- MSTSC
- VNC viewer
- TightVNC



## Default Web-based launchers

- Web-SSH
- Web-RDP
- Web-VNC
- Web-SFTP
- Web-SMB

**Custom Native Launchers can also be configured in FPAM**





# Approvals

- If a secret is configured with an approval policy, approval must be granted before a user may access that secret
- Hierarchical - up to 3 tiers of approval
- Minimum number of approvals may be required for each layer of approval
- Both users and groups may be selected as approvers

## Edit Approval Profile

Name

Single-Approval

Number of Approval Layers ?

One

Two

Three

Description

### Layer-1 Settings

Required number of Approvals

2

Approvers

 sally



Approver Groups

 MgmtApprovals



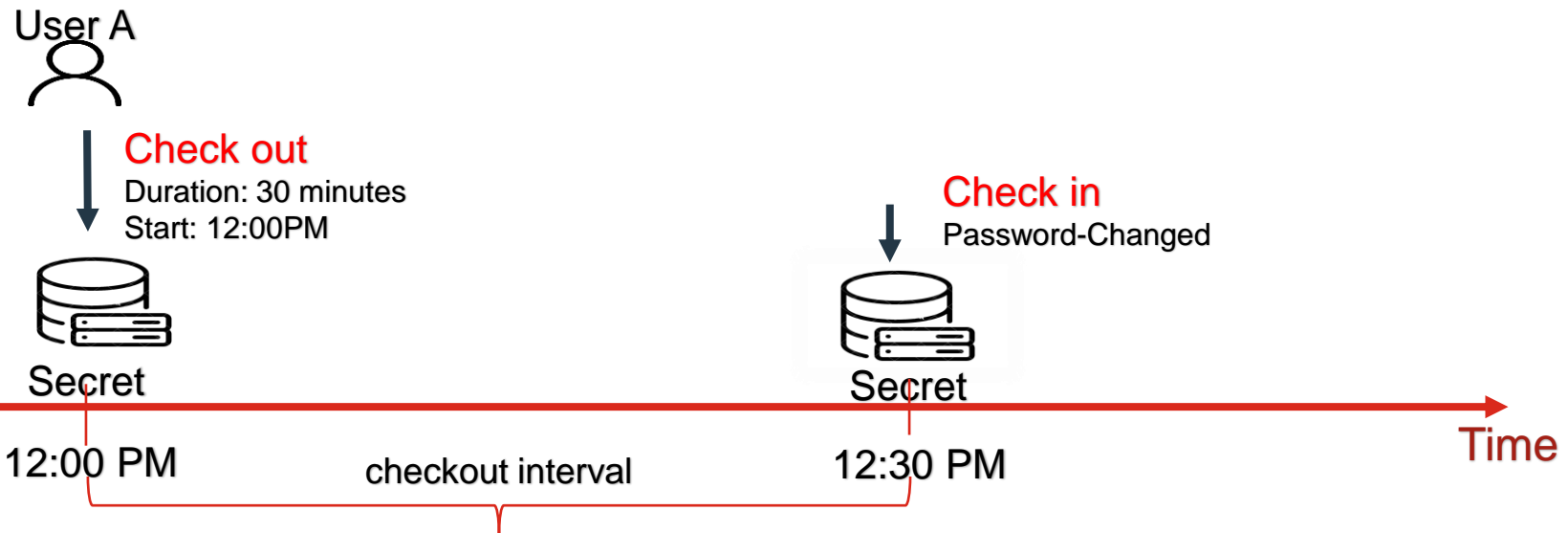


# Secret Check out and Check in

The checkout feature allows users in FortiPAM to have exclusive access to a secret for a limited time.

- Secret owner or admin enables check out feature
- Only User A can launch the secret during checkout interval unless user A checks in manually

Checkout	<input checked="" type="checkbox"/> Enable <input type="checkbox"/> Disable
↳ Checkout Duration	<input type="text" value="30"/> Minutes (3 - 120)





# Password-Changer

For automatic or on-demand password rotation

## Built-In Password Changers

Active Directory LDAP

Open LDAPS

SMB

SSH with Key

SSH with Password







# Break Glass (Emergency Account)

**FortiPAM provides “Break Glass” feature for emergency and disaster recovery.** When an FPA admin user activates Break Glass mode, they can bypass normal access controls and procedures to access all folders, secrets, and secret requests. This admin user can launch any secret.

- FPAM user requests a "break glass" checkout to immediately access an account that they are not otherwise authorized to access.
- If configured, email notification is sent to the "Emergency Account Manager" when "break glass" checkout is requested,
- There is no approval needed nor can the process be stopped.
- The checked-out break glass session is recorded for audit purposes by default.
- FPAM has a configurable setting to disable recording requirement (in case PAM user does not or cannot use the recording agent)
- FPAM alerts the administrator(s) when an emergency account is activated.

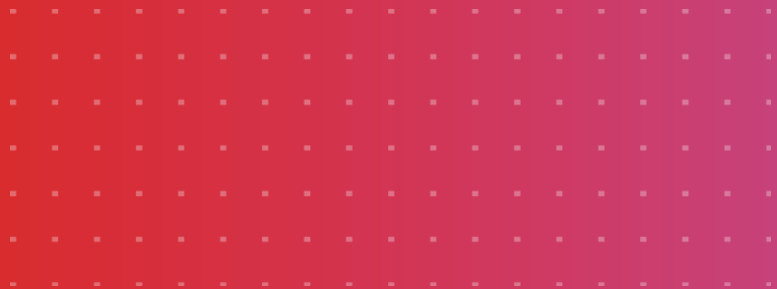
FPAM will use push to FTM for notifications of Break Glass event. [ROADMAP](#)

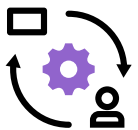




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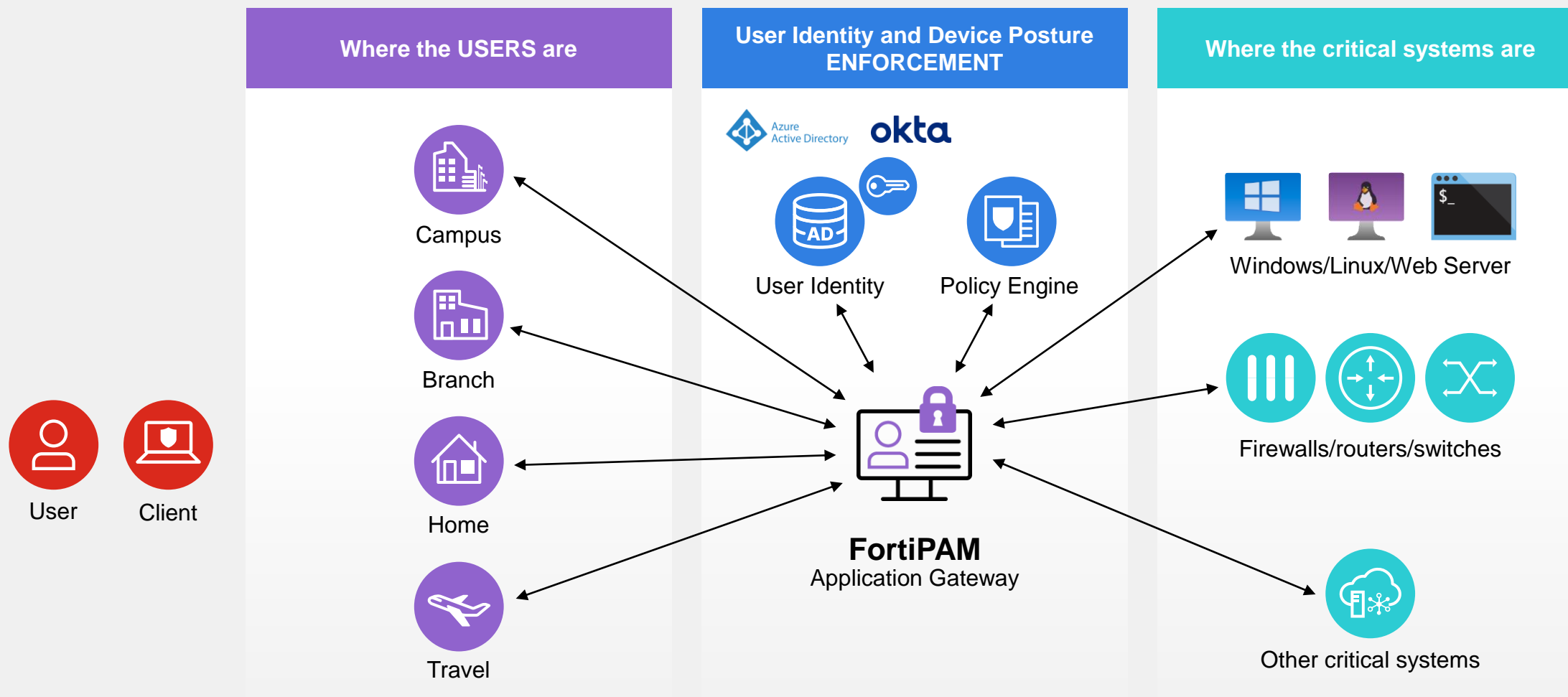
Feature deep dive

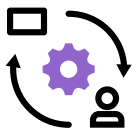




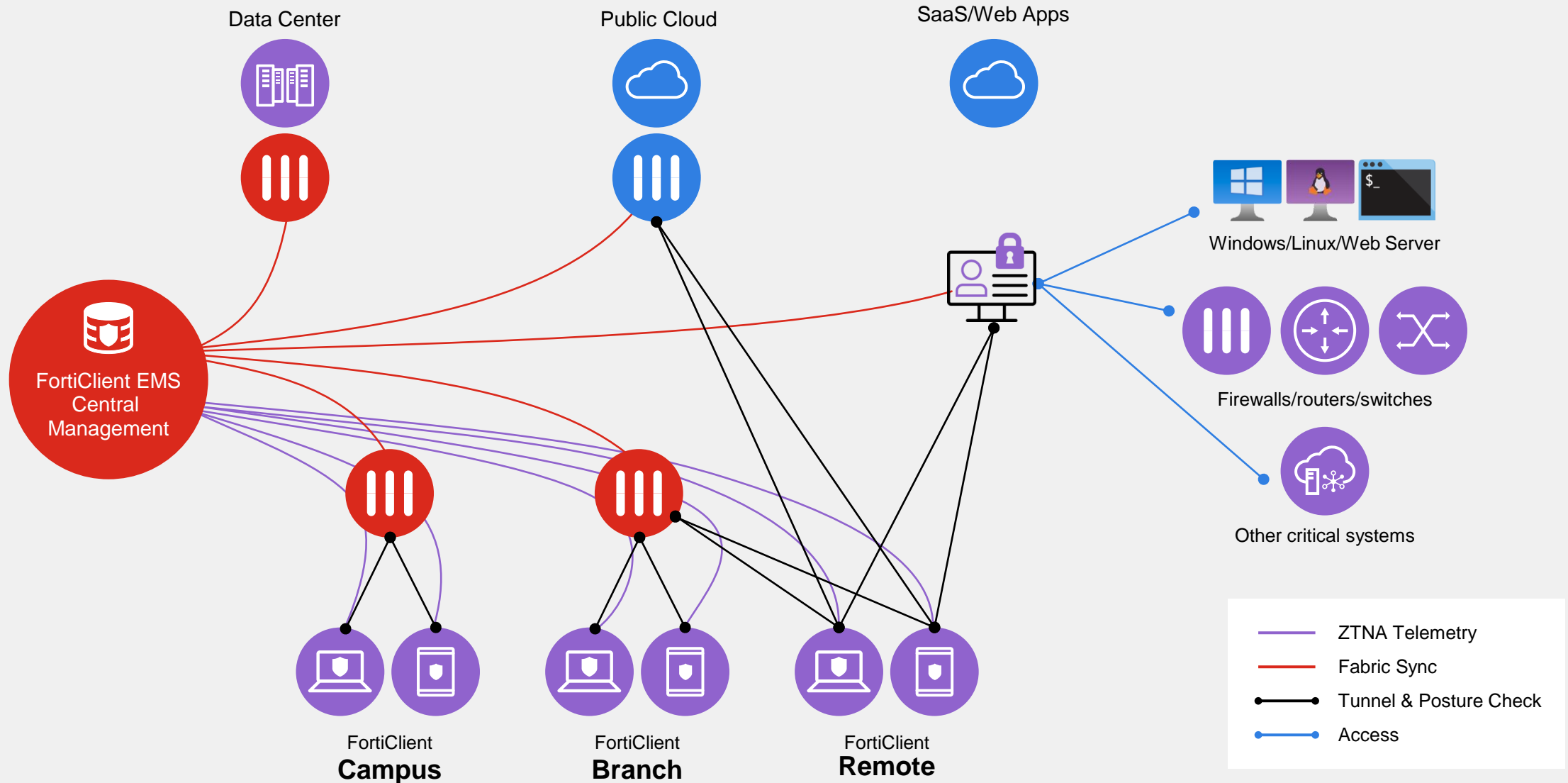
# ZTNA Elements – FortiPAM as Application Gateway

The components of a client-based ZTNA solution





# FortiPAM ZTNA Process in a Fortinet Security Fabric







# FortiPAM Features

Secure File Transfer, Securing Secrets and Monitoring



## Secure File Transfer

### Protocols

- WinSCP
- SMB

**AntiVirus Scan performed by FPAM protects against malware infected files**

- uploaded from the user's endpoint
- downloaded to user's endpoint



## Securing Secrets in FortiPAM

- TPM in Hardware Models
- vTPM in Virtual Machine



Trusted Platform Module



## Monitoring

### Command trace feature:

Limited to SSH access (RDP not supported because client-side RDP is image based)

### Monitor Users

- Monitor logged in Users
- Force logoff of logged in users

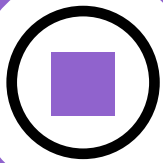
### Monitor Secrets In Use

- Monitor Active Session
- Terminate Active Session



# FortiPAM Features

## Video Recording and Logs



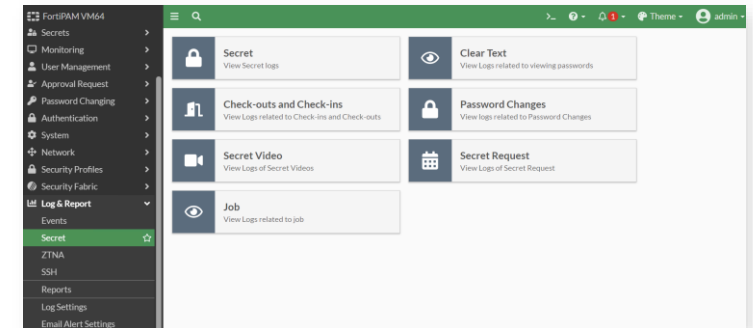
### Video Recording

- **Target server sessions are recorded according to secret policy**
  - FortiClient PAM agent
  - Web Extension
- **User keyboard or mouse click activity detected by FortiClient agent (roadmap)**
  - logged and combined with video recording
  - jump to the corresponding video from the mouse click event
- **Video storage globally configured for max after which session is terminated**
- **Video retention policy in system setting**
  - rolling storage, retention time depends on disk size
  - can be disabled via secret policy
  - can also be configured for manual deletion



### Logs

- **Events**
  - HA
  - System
  - User
- **Secret Logs**
  - Secret access
  - Clear-text password viewing
  - Check in/out
  - Password Changes
- **Secret Video**
  - Video recorded sessions are logged
  - Recordings can be played from the log viewer





# Feature / Agent Summary

1. No agent/Extension (Win, Linux, Mac)
  - Web SSH, Web RDP, Web VNC, Web SFTP,...
2. Extension only (Windows, Linux, Mac - Chrome preferred)  
FortiPAM only features +
  - Video recording
  - Direct Web browsing with pwd filler
3. Standalone PAM FortiClient (Windows only)  
FortiPAM password filler features +
  - Instant video uploading
  - Native programs: putty, VNC viewer, Winscp
4. Standard FortiClient with PAM (Windows only)  
Standalone PAM FortiClient features +
  - Possible to combine with VPN, SSOMA, ZTNA

Features	Extension Only	Standalone PAM Installer	Standard FortiClient	No Agent or Extension
Windows OS client endpoint (Chrome, Edge, FF*)	Y	Y	Y	Y
Linux OS client endpoint (Chrome, Edge, FF*)	Y	N	N	Y
MacOS client endpoint (Chrome, Edge, FF*)	Y	N	N	Y
ZTNA client endpoint	N	N	Y	N
Web SSH, RDP, VNC, SFTP, SMBA (web launchers are available only in proxy mode; credential protected in PAM)	Y	Y	Y	Y
Proxy mode Web browsing (credential sent to extension with permission protection)	N	Y	Y	N
Direct mode web browsing (credential sent to extension with permission protection)	Y	Y	Y	N
Video recording	Y	Y	Y	N
Instant video uploading	N	Y	Y	N
Native program Putty key/password, mstsc, vncviewer, winscp proxy mode (credential protected in PAM)	N	Y	Y	N
Native program Putty password, mstsc direct mode (credential delivered to FortiClient with permission protection)	N	Y	Y	N

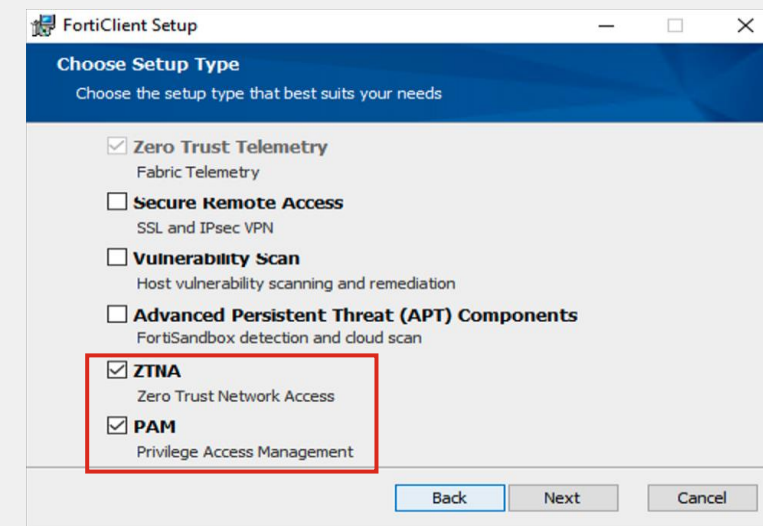


# Licensing: FortiClient & EMS

- Windows only (ask for Linux / Mac)
- Dedicated free standalone FortiClient with PAM function
  - Does NOT require EMS
  - Can NOT be combined with other FCT standalone versions and can only be used for FortiPAM
    - **FortiPAM standalone + (SSOMA) standalone on roadmap**
- Licensed FortiClient with PAM function activated
  - Uses existing EMS licenses - no additional license required
  - Additional SSL VPN, ZTNA, SSOMA functions can also be activated.
  - Recommended deployment
  - FCT and EMS 7.2.0 or later required



FortiClientPAMSetup\_7.2.0.0689.Interim.exe  
FortiClientPAMSetup\_7.2.0.0689.Interim.zip  
FortiClientPAMSetup\_7.2.0.0689\_x64.Interim.exe  
FortiClientPAMSetup\_7.2.0.0689\_x64.Interim.zip  
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FortiClientSSOSetup\_7.2.0.0689.Interim.zip  
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FortiClientTools\_7.2.0.0689.Interim.zip  
FortiClientTranslationInfo\_7.2.0.0689.Interim.zip  
FortiClientV5SHA256\_build0689.sum  
FortiClientVPNOnlineInstaller\_7.2.0.0689.Interim.exe  
FortiClientVPNSetup\_7.2.0.0689.Interim.exe  
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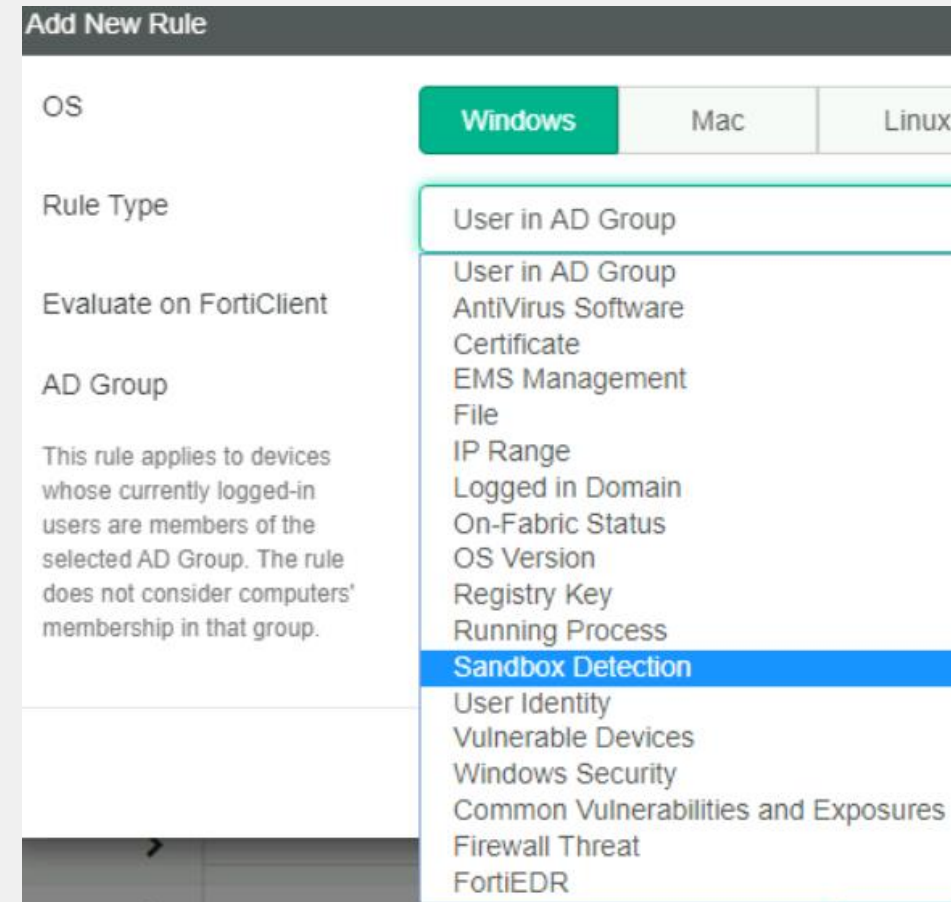
# FortiPAM

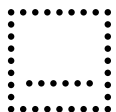
Competitive advantage, Roadmap & Resources



# Strengths vs competition

- Leverages FOS code base
  - GUI / logs / debugs
- Integrates fully with the Fortinet Fabric
  - LDAP/RADIUS/SAML remote user database integration for authentication and authorization (via groups)
  - ZTNA support
    - Restrict access based on tags on a per secret basis
    - Validate device posture, etc...
    - Unique in PAM market
  - FAZ & EMS connectors
- Simplicity
  - Licensing
  - Management





# FortiPAM VM Licenses

- Stackable
- HA A/P cluster needs same licenses on Primary and Secondary
- System limits examples: 10K Folders, 10K secrets (independent of No of users)

SKU	Description
FC1-10-PAVUL-591-02	Subscription for one FortiPAM Virtual Machine seat for between <b>5 to 9 users</b> . Includes FortiClient VRS agent for FPAM. Includes 24/7 FortiCare support. HA requires additional license
FC2-10-PAVUL-591-02	Subscription for one FortiPAM Virtual Machine seat for between <b>10 to 24 users</b> . Includes FortiClient VRS agent for FPAM. Includes 24/7 FortiCare support. HA requires additional license
FC3-10-PAVUL-591-02	Subscription for one FortiPAM Virtual Machine seat for between <b>25 to 49 users</b> . Includes FortiClient VRS agent for FPAM. Includes 24/7 FortiCare support. HA requires additional license
FC4-10-PAVUL-591-02	Subscription for one FortiPAM Virtual Machine seat for between <b>50 to 99 users</b> . Includes FortiClient VRS agent for FPAM. Includes 24/7 FortiCare support. HA requires additional license
FC5-10-PAVUL-591-02	Subscription for one FortiPAM Virtual Machine seat for between <b>100 to 249 users</b> . Includes FortiClient VRS agent for FPAM. Includes 24/7 FortiCare support. HA requires additional license
FC6-10-PAVUL-591-02	Subscription for one FortiPAM Virtual Machine seat for <b>250 or more users</b> . Includes FortiClient VRS agent for FPAM. Includes 24/7 FortiCare support. HA requires additional license







# Additional Resources



## **Admin Guide:**

<https://docs.fortinet.com/product/fortipam/1.0>



## **Datasheet:**

<https://www.fortinet.com/content/dam/fortinet/assets/data-sheets/fortipam.pdf>



## **Ordering Guide:**

<https://www.fortinet.com/content/dam/fortinet/assets/data-sheets/og-fortipam.pdf>





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